

Congratulation to Our Latest CPIA Designees

Twenty-four students completed the 3-day CPIA series in Birmingham, April 6-8, 2010 and earned the CPIA designation. We would like to congratulate the following people, who are added to our growing list of CPIA designees:

Raymond Best, CISR CPIA
Best Insurance Agency, LLC
Trussville, AL

Belinda Bush, CPIA
Meadowbrook Insurance Group
Montgomery, AL

Nancy Eads, CISR CPIA
Dormon & Reynolds Insurance, Inc.
Anniston, AL

Laura B. Graham, CISR CPIA
Cobbs, Allen & Hall, Inc.
Birmingham, AL

Marian Hart, CPIA
Anchor Insurance Agency, Inc.
Birmingham, AL

Jason Henderson, CPIA
Cobbs, Allen & Hall, Inc.
Birmingham, AL

Jeffery S. Hogg, CPIA
Fitts Agency, Inc.
Tuscaloosa, AL

Angela Honaker, CPIA
Meadowbrook Insurance Group
Montgomery, AL

Carol Hunt, CPIA
Alabama Insurance Management Services
Birmingham, AL

Kristine C. Karsten, CIC ACSR CPIA
McGraw Insurance Services
Pensacola, FL

Carol Kirby, CPIA
Kirby Insurance Agency, Inc.
Birmingham, AL

Jennifer Caldwell Landers, CPIA
Consumers Insurance USA, Inc.
Birmingham, AL

Rhonda Lobell, CIC CISR CPIA
Lobell Insurance Services
French Settlement, LA

Kathy D. Odom CISR, CPIA
Cobbs, Allen & Hall, Inc.
Birmingham, AL

Michelle Robles, CPIA
March USA, Inc.
Birmingham, AL

Reid Rushing, CPIA
McGraw Insurance Services
Pensacola, FL

Lori M. Sisson, CISR CPIA
Cobbs, Allen & Hall, Inc.
Birmingham, AL

David O. Skipper, CISR
Skipper Insurance Agencies
Jackson, AL

Ashley Strickland, CPIA
McGriff, Seibels & Williams, Inc.
Birmingham, AL

Reuben E. Thornton, CPIA
The Securance Group, LLC
Eclectic, AL

Kristin Thrasher, CISR CPIA
Best Insurance Agency, LLC
Trussville, AL

Andrew Tucker, CPIA
Fitts Agency, Inc.
Tuscaloosa, AL

LaTonya Wise, CISR CPIA
Meadowbrook Insurance Group
Montgomery, AL

Brad T. Young, CPIA
Insurance Planning Services, Inc.
Anniston, AL

Since the inception of the Alabama CPIA program in 2006, over 175 producers, CSR's and company representatives have received the CPIA designation. Offered by the American Insurance Marketing Society (AIMS), CPIA is a designation geared toward prospecting, marketing and customer service. The only requirement to attain the designation is attendance at the three CPIA modules. After the designation is earned, there is a biennial update requirement. Students can update the designation with one of the three standard modules or by taking a CPIA advanced course.

The CPIA schedule for the remainder of 2010 is as follows:

June 30, 2010	CPIA 3	Mobile
August 26, 2010	CPIA 1	Montgomery
November 16, 2010	CPIA 2	Birmingham

CPIA Advanced Course available for CPIA designee update (open for CE to non-CPIA's as well)

“Advanced Personal Lines Risk Analysis for E&O Loss Prevention”

November 30, 2010	Gulf Shores
December 1, 2010	Montgomery
December 2, 2010	Birmingham