

Congratulation to Our Latest CPIA Designees

Eight students completed the 3-day CPIA series in Birmingham, April 14-16 and earned the CPIA designation. We would like to congratulate the following people, who are being added to our growing list of CPIA designees:

Anthony “Tony” Joseph Angelo, CIC CPCU ARM AAI CPIA
Philadelphia Insurance Company
Birmingham, AL

Janice Renae Clark, CISR CPIA
Universal Underwriters Insurance
Birmingham, AL

David Jordan Dennis, CPIA
Harmon, Dennis & Bradshaw
Montgomery, AL

Stephen Marino, CPIA
Business Insurance Group/AlaCOMP
Montgomery, AL

Jerri S. “Susie” Norman, CISR CPIA
Cobbs, Allen & Hall, Inc.
Birmingham, AL

Stacey A. Shields, CPIA
Compass Insurance/Sevier, Fowlkes & Jackson Division
Birmingham, AL

W. Raymond Smith, CPIA
Creative Risk Management
Childersburg, AL

Tangy Underwood, CISR CPIA
Alabama Insurance Management Services
Birmingham, AL

Since the inception of the Alabama CPIA program in 2006, 129 producers, CSR’s and company representatives have received the CPIA designation. Offered by the American Insurance Marketing Society (AIMS), CPIA is a designation geared toward prospecting, marketing and customer service. The only requirement to attain the designation is attendance at the three CPIA modules. After the designation is earned, there is a biennial update requirement. Students can update the designation with one of the three standard modules or by taking a CPIA advanced course.

The CPIA schedule for the remainder of 2009 is as follows:

June 30, 2009 CPIA 2 Mobile

August 27, 2009 CPIA 3 Montgomery

November 17, 2009 CPIA 1 Birmingham

CPIA Advanced Course (open to non-CPIA's as well)

“Advanced Commercial Lines Risk Analysis for E&O Loss Prevention”

July 28, 2009 Mobile

July 29, 2009 Montgomery

July 30, 2009 Birmingham