



American Insurance Marketing and Sales Society 2010 Producer of the Year Award



About the Producer of the Year Award

Get NATIONAL RECOGNITION for your sales achievement!

The AIMS Society's *Producer of the Year* Award is designed to recognize members of the AIMS Society for outstanding sales achievement, retention, and overall client development. The AIMS Society is proud to recognize nominees who embody the principles taught in the CPIA Designation Program Seminars. Take a moment to nominate yourself or a fellow AIMS member for this prestigious recognition.

The Prize

Submit your nomination based on the Nomination Form to the right. The AIMS Society's Awards Committee will review and judge nominations for the *2010 Producer of the Year* based on minimum criteria as set annually by the committee including:

- ✓ Gross commission income contributed to agency
- ✓ New Business development
- ✓ Business Retention
- ✓ Value-added programs or services provided to clients, agency and / or industry".
- ✓ Professional education completed
- ✓ Involvement in community and industry

In addition to the engraved crystal eagle award to proudly display their achievement, the award winner will receive a complimentary registration to the AIMS Society's **23rd Annual PRO-to-PRO, March 4-6, 2010, at the Bourbon Orleans Hotel in New Orleans, Louisiana.** The award will be presented during this Retreat.

Entry Deadline:

Nominations must be received in the AIMS Society office by 5 p.m. on **Friday, January 15, 2010.** All submission materials remain the property of the AIMS Society.

Send nominations to:

**AIMS Society
PO Box 35718
Richmond, VA 23235**

**Phone: 877/674-2742
Fax: 703/579-8896**

Nomination Form

Nominee: _____
 Industry Designations: _____
 Agency Name: _____
 Address: _____
 City/State/Zip: _____
 Phone: _____
 Fax: _____
 e-mail: _____
 Agency Website: _____

PERSONAL PRODUCTION

*(based on the period from
Jan. 1 – December 31, 2009)*

- Gross Commission Income personally produced within agency*: \$ _____
- Mix of business produced*:
 commercial ____% personal ____%
 life ____% health ____%
- Personal total new premiums written*:
 \$ _____
- Personal Retention*: _____%

** Verify by attaching producer statement(s)
generated by agency/company.*

The above information is true and correct to the best of my knowledge.

Signature _____
 Date _____

ADDITIONAL INFORMATION

To be completed by nominee using a separate sheet. Please type responses to the following questions:

1. List membership in trade or professional organizations.
2. List involvement in and contributions to the community through local charitable and civic organizations.
3. List contributions made that have had a positive impact on the agency.
4. List specific value-added services provided to your clients.
5. List specific lines of business you write.