



AMERICAN INSURANCE MARKETING AND SALES SOCIETY 2010 CPIA SEMINAR SCHEDULE

July 2010

07/12/10 Salina, KS	2
07/13/10 Richmond, VA	2
07/13/10 Baton Rouge, LA	2
07/14/10 Athens, GA	2
07/14/10 Lancaster, PA *	1
07/15/10 Lancaster, PA *	2
07/15/10 Lafayette, LA	2
07/16/10 Lancaster, PA *	3
07/20/10 Shreveport, LA	2
07/22/10 Houma, LA	2

August 2010

08/05/10 Brentwood, TN	2
08/05/10 Richmond, VA	3
08/10/10 Pittsburgh, PA	1
08/11/10 Pittsburgh, PA	2
08/11/10 Gahanna, OH	3
08/12/10 Pittsburgh, PA	3
08/26/10 Montgomery, AL	1
08/26/10 Wichita, KS	3

September 2010

09/13/10 Charlotte, NC	1
09/14/10 Edison, NJ	3
09/14/09 New York, NY	2
09/15/10 Meriden, CT	2
09/15/10 Miami, FL	1
09/16/10 Manchester, NH	1
09/20/10 Greensboro, NC	1
09/21/10 Houma, LA	3
09/22/09 Poughkeepsie, NY	3
09/23/10 Plainview, NY	3
09/23/10 Shreveport, LA	3

How to Register:

- Identify the *Insurance Success Seminars* you wish to attend and note the location(s).
- Using the list above, locate the "State Sponsor" for each Seminar you're interested in attending.
- Contact the Sponsor directly for program details and to register.



Continuing Education:

Insurance Success Seminars are approved for Continuing Education Credit in many states. For specific credit amounts, contact the Sponsor of the Seminar you're interested in attending or see the CE listing available at www.aimssociety.org.

For more information about *Insurance Success Seminar*, the CPIA designation or membership in the AIMS Society, contact:

AIMS Society
PO Box 35718,
Richmond, VA 23235
phone: 804/674-6466 or 877/674-2742
fax: 703/579-8896

September 2010 (cont.)

09/27/10 Charlotte, NC	2
09/27/10 Columbia, SC	1
09/28/10 Baton Rouge, LA	3
09/29/10 Richmond, VA	1
09/29/10 Miami, FL	2
09/29/10 Greenville, SC	1
09/30/10 Lafayette, LA	3

October 2010

10/01/10 Charleston, SC	1
10/04/10 Montour Falls, NY	1
10/04/10 Staunton, VA	1
10/05/10 Buffalo, NY	3
10/06/10 Syracuse, NY	3
10/07/10 Glenmont, NY	3
10/13/10 Miami, FL	3
10/18/10 Charlotte, NC	3
10/19/10 Frankfort, KY	1
10/25/10 Columbia, SC	1
10/26/10 Richmond, VA	2
10/26/10 St. Davids, PA (<i>Philadelphia</i>)	1
10/27/10 St. Davids, PA (<i>Philadelphia</i>)	2
10/27/10 Warwick, RI	1
10/27/10 Greenville, SC	1
10/27/10 Athens, GA	3
10/28/10 St. Davids, PA (<i>Philadelphia</i>)	3
10/28/10 Warwick, RI	2
10/29/10 Warwick, RI	3
10/29/10 Charleston, SC	1

November 2010

11/08/10 Greensboro, NC	3
11/10/10 Frankfort, KY	2
11/16/10 Manchester, NH	2
11/16/10 Birmingham, AL	2
11/17/10 Cromwell, CT	3
11/18/10 Brentwood, TN	3
11/18/10 New York, NY	3
11/30/10 Frankfort, KY	3

December 2010

12/06/10 Columbia, SC	1
12/07/10 Richmond, VA	3
12/08/10 Greenville, SC	1
12/10/10 Charleston, SC	1

State Sponsor Contact Information:

AL - Alabama Independent Insurance Agents - 205-326-4129 - www.aiaa.org

CT - PIA-Connecticut - 800-424-4244 - www.pia.org

DE - Insurance Agents & Brokers - 717-795-9100 - www.iabgroup.com

FL (Broward & Miami Dade counties) - Dulce Resnick - 305-446-5474

FL (Collier County) - Insurance Professionals of Collier County - 239-213-1441 - www.ipconline.org

GA - Image Innovations, Inc. - 706-540-7910 - email carrie@insuringamerica.com

Advanced CPIA Seminars

<i>Adv. CL Risk Analysis for E&O Loss Prevention</i>	2	
<i>Adv. PL Risk Analysis for E&O Loss Prevention</i>	1	
<i>Agency Internet Boot Camp (AIBC)</i>	3	
	1	
07/14/10 Hollywood, FL	2	ADVCL
08/18/10 Dallas, TX	1	ADVPL
09/15/10 Houston, TX	1	ADVPL
09/21/10 Glenmont, NY	3	AIBC **
09/30/10 Richmond, VA	1	AIBC **
10/21/10 Birmingham, AL	1	AIBC **
11/04/10 Warwick, RI	1	ADV CL
11/30/10 Mobile, AL	1	ADV PL
12/01/10 Montgomery, AL	3	ADV PL
12/02/10 Birmingham, AL	3	ADV CL

State Sponsor Contact Information (con't):

KS - PIA-Kansas - 785-232-4143 - www.KansasPIA.org

LA - Lobell Ins. Consulting and Training - (225) 698-6500 - www.rhondalobell.com

MD - Insurance Agents & Brokers - 717-795-9100 - www.iabgroup.com

MI - Insurance Educators, Inc. - 269-323-2042 - www.insuranceeducators.net

MN - PIA-Minnesota - 866-694-7070 - www.piamn.com

NC - Essential Training Solutions, Inc. - 704-728-5571 - www.patricespeaks.com

NH / NJ / NY - Professional Insurance Agents - 800-424-4244 - www.pia.org

OH / IN - PIA-Ohio - 614-552-8000 - www.ohiopia.com

PA - Insurance Agents & Brokers - 717-795-9100 - www.iabgroup.com

RI - IIA of Rhode Island - 401-732-2400 - www.iiari.com

SC - Salesforce Advantage - 803-604-1100 - www.salesforceadvantage.com

TN - PIA - Tennessee - 615-771-1177 - www.piatn.com

TX - PIA - Texas - 512-301-0226 - www.piatx.org

VA - PIA - Virginia & DC - 804-264-2582 - www.piavad.com

****Contact AIMS Society Headquarters - 877-674-2742**

Contact the AIMS Society office for additional information - info@aimssociety.org or 877-674-2742

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